

MINUTES OF THE 58th MEETING OF THE CONVENTION CENTER AUTHORITY OF THE METROPOLITAN GOVERNMENT OF NASHVILLE & DAVIDSON COUNTY

The 57th meeting of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) was held on March 31, 2015 at 11:00 am, in the Administrative Conference Room of the Administrative Offices at the Music City Center, Nashville, Tennessee.

AUTHORITY MEMBERS PRESENT: Waverly Crenshaw, Jr., Marty Dickens, Randy Goodman, Francis Guess, Vonda McDaniel, Willie McDonald, Luke Simons, and Mona Lisa Warren

AUTHORITY MEMBERS NOT PRESENT: Vice-Mayor Diane Neighbors, Ex-Officio, Irwin Fisher

OTHERS PRESENT: Rich Riebeling, Charles Starks, Elisa Putman, Beverly Bennett, Brian Ivey, Mary Brette Clippard, Natasha Blackshear, , Henry Hicks, Pat Emery, Adam Sichko, Bob Lackey, Peter Heidenreich, Joe Hall, Bo Campbell, Steve Edwards, Gethan Ward

The meeting was opened for business at 11:00 am by Chair Marty Dickens who stated that a quorum was present.

Charles Starks introduced Terry McConnell, new Director of Engineering for the Music City Center.

Charles Starks introduced Allen Amos, Team Member of the Year for the Music City Center.

The next regularly scheduled meeting is scheduled for May 11, 2015.

ACTION: Appeal of Decisions from the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County – Pursuant to the provisions of § 2.68.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed if and to the extent applicable to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.

ACTION: Vonda McDaniel made a motion to approve the 57th Meeting Minutes of March 12, 2015. The motion was seconded by Luke Simons and approved unanimously by the Authority.

Rich Riebeling gave an update on the NCC Redevelopment Agreement and there was discussion.

ACTION: Luke Simons made a motion [i] recommending to the Metropolitan Council that OliverMcMillan Spectrum Emery, Inc. be designated as the Developer for the tract of land upon which the Nashville Convention Center is located; [ii] approving the Redevelopment Agreement with the Metropolitan Government of Nashville and Davidson County, Tennessee and OliverMcMillan Spectrum Emery, Inc. concerning, among other things, the conveyance and development of such tract; and [iii] authorizing Marty Dickens to execute the Redevelopment Agreement on behalf of the Authority in substantially the form now before this meeting, his execution to constitute conclusive evidence of the approval of any and all such changes or revisions, in the name, and on behalf, of the Authority, and to leave to the discretion of the chair to bring any changes to the Convention Center Authority he deems appropriate. The motion was seconded by Willie McDonald and approved unanimously by the Authority with Waverly Crenshaw Jr. abstaining.

Charles Starks then gave an operations update (Attachment #1).

With no additional business a motion was made to adjourn, with no objection the Authority adjourned at 12:01 p.m.

Respectfully submitted,

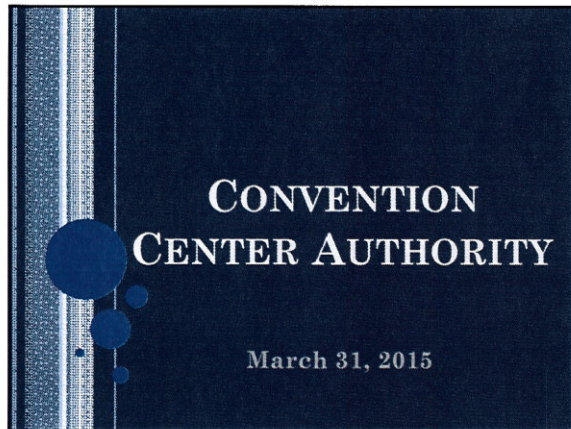


Charles L. Starks
President & CEO
Convention Center Authority

Approved:



Marty Dickens, Chair
CCA 58th Meeting Minutes
of March 31, 2015

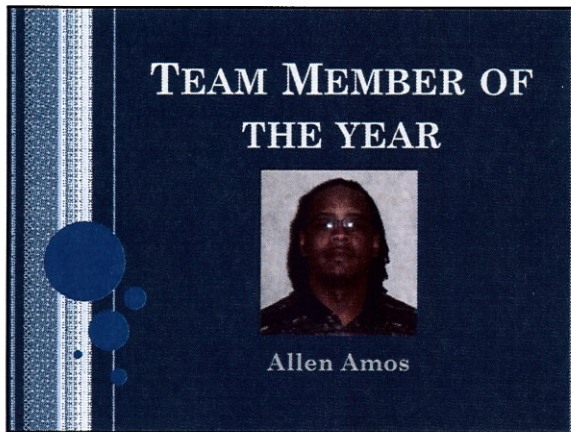


**CONVENTION
CENTER AUTHORITY**


March 31, 2015

APPEAL OF DECISIONS

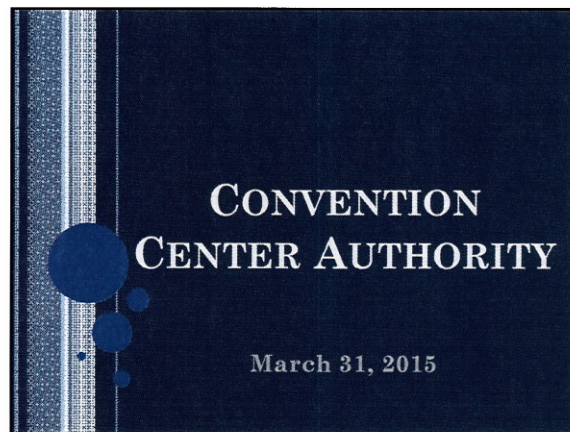
Appeal of Decisions from the Convention Center Authority– Pursuant to the provisions of § 2.68.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed if and to the extent applicable to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.



**TEAM MEMBER OF
THE YEAR**

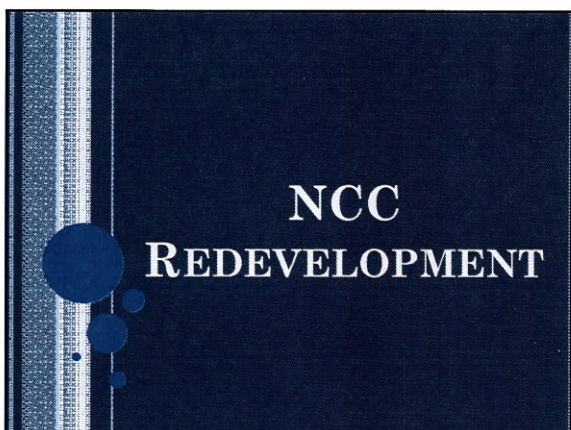


Allen Amos

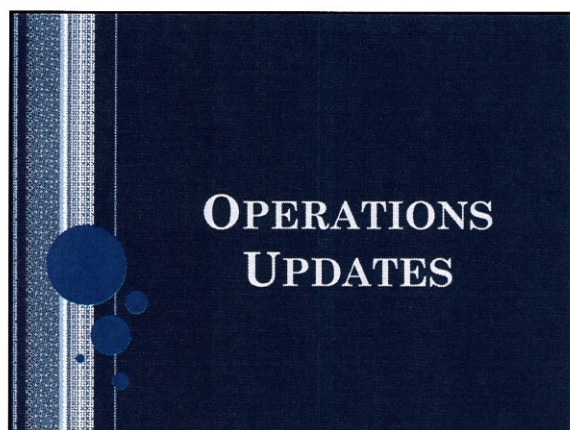


**CONVENTION
CENTER AUTHORITY**

March 31, 2015



**NCC
REDEVELOPMENT**



**OPERATIONS
UPDATES**

MCC/HOTEL TAX COLLECTION

As of January 31, 2015

MCC Portion of January 2014 Tourism Tax Collections

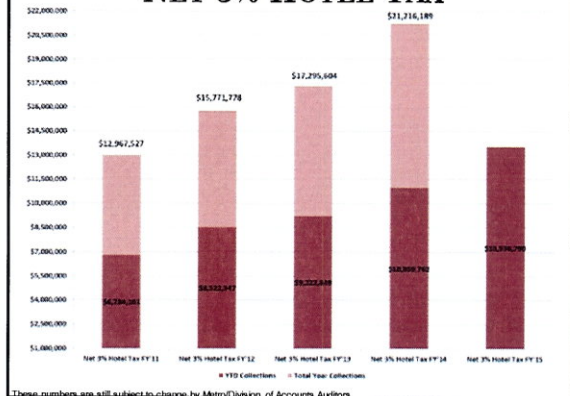
| | FY 2014 | FY 2015 | Variance |
|------------------------------|--------------------|--------------------|---------------|
| 2 1/2 % of 5% Occupancy Tax | \$922,214 | \$1,025,381 | 11.13% |
| Net 3% Occupancy Tax | \$362,995 | \$487,777 | 20.35% |
| \$2 Room Tax | \$792,022 | \$784,742 | -0.79% |
| Contracted Vehicle | 260,500 | 290,519 | 11.47% |
| Rental Vehicle | 178,112 | 195,005 | 11.14% |
| Campus Sales Tax | 5472,189 | \$1,154,917 | 145.45% |
| Total Tax Collections | \$2,700,020 | \$3,367,161 | 22.12% |

MCC Portion of Year-to-Date FY2015 Tourism Tax Collections

| | FY 2014 | FY 2015 | Variance |
|-------------------------------------|---------------------|---------------------|---------------|
| 2 1/2 % of 5% Occupancy Tax | \$1,776,046 | \$9,526,345 | 22.52% |
| Net 3% Occupancy Tax | \$1,183,216 | \$4,000,944 | 29.56% |
| \$2 Room Tax | \$6,512,871 | \$7,013,362 | 7.68% |
| Contracted Vehicle | \$438,125 | \$421,174 | 3.43% |
| Rental Vehicle | \$764,395 | \$813,442 | 6.82% |
| Campus Sales Tax | \$1,069,823 | \$8,922,227 | 779.24% |
| SubTotal YTD Tax Collections | \$21,740,176 | \$30,356,895 | 39.64% |
| TOT Sales Tax Increment | 1482,154 | \$11,543,216 | 2,281.29% |
| Total YTD Tax Collections | \$22,222,330 | \$41,900,111 | 88.57% |

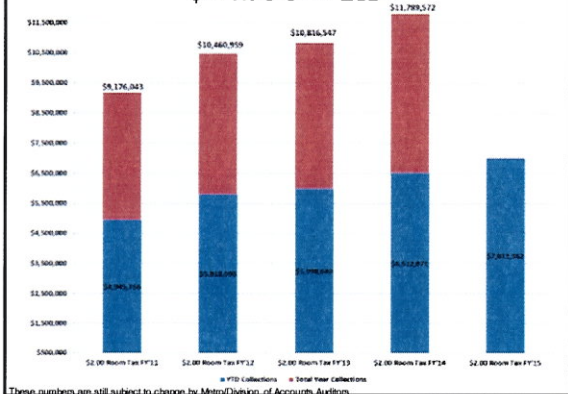
These numbers are still subject to change by Metro/Division of Accounts Auditing

NET 3% HOTEL TAX



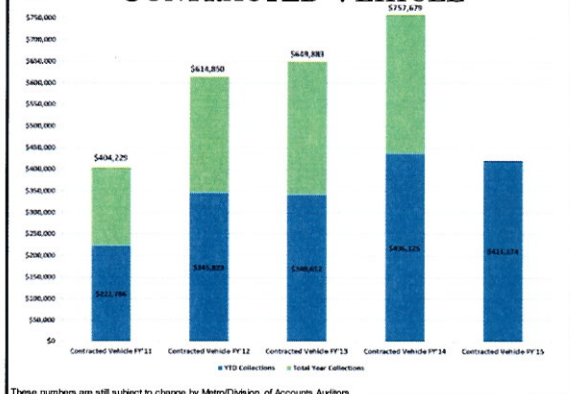
These numbers are still subject to change by Metro/Division of Accounts Auditing

\$2 ROOM TAX



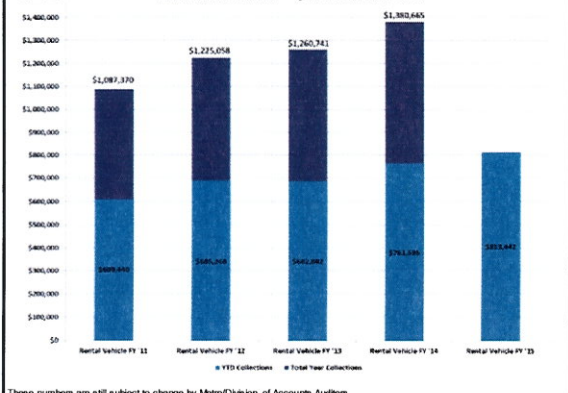
These numbers are still subject to change by Metro/Division of Accounts Auditing

CONTRACTED VEHICLE



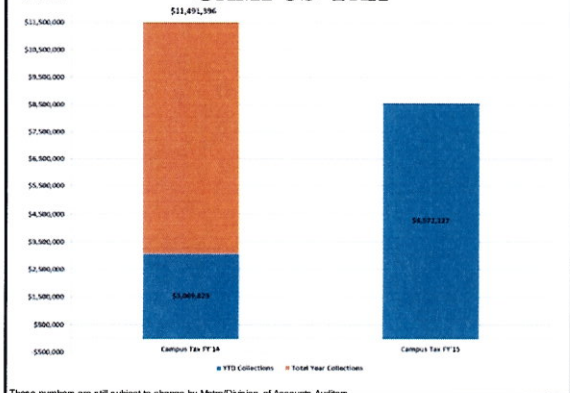
These numbers are still subject to change by Metro/Division of Accounts Auditing

RENTAL VEHICLE



These numbers are still subject to change by Metro/Division of Accounts Auditing

CAMPUS TAX



These numbers are still subject to change by Metro/Division of Accounts Auditing

