

**MINUTES OF THE
FINANCE & AUDIT COMMITTEE MEETING OF THE
CONVENTION CENTER AUTHORITY OF THE
METROPOLITAN GOVERNMENT OF NASHVILLE &
DAVIDSON COUNTY**

The Finance & Audit Committee Meeting of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) was held on January 31, 2023, at 3:00 p.m. in the Administrative Conference Room of the Administrative Offices at the Music City Center, Nashville, Tennessee.

FINANCE & AUDIT COMMITTEE MEMBERS PRESENT: Robert Davidson, Tracy Hardin, Barrett Hobbs, Vonda McDaniel, Betsy Wills, and Norah Buikstra

FINANCE & AUDIT COMMITTEE MEMBERS NOT PRESENT:

OTHERS PRESENT: Charles Starks, Heidi Runion, Charles Robert Bone, Donna Gray, Brian Ivey, Heather Jensen, Elisa Putman, Sandy Mazza, Troy D. White, Richel Albright, Diana Alarcon, Tom Turner, Michelle Scopel, Alisha Lane, Joe Cain, Kacy Stern and Kristin Wilson

Committee Chair Robert Davidson opened the meeting at 3:00 p.m. for business and noted there was a quorum present.

ACTION: Appeal of Decisions from the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County – Pursuant to the provisions of § 2.68.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed if and to the extent applicable to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.

Committee Chair Robert Davidson read the Music City Center Mission Statement.

ACTION: Vonda McDaniel made a motion to approve the Finance & Audit Committee minutes of November 17, 2022. The motion was seconded by Tracy Hardin and approved unanimously by the Committee.

Authority Attorney Charles Robert Bone discussed the proposed Senate Bill 648 Legislation to amend Tennessee Code Annotated, Title 7 and Title 67, relative to public funding for convention center facilities. Charles Robert Bone stated the process is in the early stages and the bond counsel and the City are continuing to review the proposed

legislation. The potentially impacted funding sources are the TDZ and other revenue sources including hotel/motel tax, which the Music City Center receives 3 percent out of the 6 percent, rental car tax, campus tax and contracted vehicle tax.

Charles Starks discussed the Metro Mid-Year FY 2023 Requests: Second Avenue Recovery / Metro and MDHA Funding - \$19.2 million, Walk of Fame / Nashville Downtown Partnership (NDP) Funding - \$1.8 million, and Broadway Improvements – Retractable Bollards and Meridian Barriers / Nashville Department of Transportation (NDOT) Funding - \$2.5 million. The total request is \$23.5 million (Attachment #1).

Committee Chair Robert Davidson referenced the presentations from Metro Development & Housing Agency regarding 2nd Avenue, Nashville Downtown Partnership Walk of Fame Park, and Nashville Department of Transportation Broadway Improvement and their requests for funds. The Committee referenced the handout and responses received from the CCA Board Questions that resulted from the January 5, 2023, presentations (Attachment #2).

Dr. Troy White, Joe Cain, and Michelle Scopel provided information on Metro Development & Housing Agency 2nd Avenue (Attachment #1). Discussion among the Board centered around the project's total cost of \$32.6 and the spent by Metro, expectations of getting the full amount of funding, community partners contribution(s), as well as being able to track the funds. Charles Robert Bone and Kristin Wilson provided information on previous MOUs and the designated account for the specific purpose of funds. The Committee inquired whether property owners were contributing to the project and about the percentage of DBE participation.

Tom Turner and Kacy Stern provided information on Nashville Downtown Partnership Walk of Fame Park (Attachment #1). Discussion among the Board centered around the possibility of kiosks, restrooms, making it sustainable and if the park could become a part of Music City Center's inventory for events. The Committee also discussed future funds for maintenance.

Diana Alarcon provided information on Nashville Department of Transportation Broadway Improvements (Attachment #1). Discussion among the Board centered around the extent of community outreach for the need of bollards, who will be the decision maker for the retractable bollards, how to prevent Broadway from being blocked off, whether both types of bollards are needed, the "shelf life" for barriers, and the urgency for the bollards. The Committee asked for clarification on pricing of the bollards. The presentation from the January 5, 2023, meeting included lighting and pedestrian signals which was the biggest cost. NDOT is currently working with Nashville Electric Service (NES) for the LED Lighting project. Given the uncertainty of the timeliness of the lighting and signals, they were removed from the January 5, 2023, presentation resulting in the request for \$2.5 million.

ACTION: Betsy Wills made a motion for the Finance & Audit Committee to recommend to the Authority the approval of funding of \$19.2 million to support the Metropolitan

Development & Housing Agency's redevelopment and recovery of Second Avenue, subject to the Convention Center Authority continuing to receive certain tourism tax revenues that have been pledged to it and its ability to pay operating expenses, contractual obligations, debt service and reserve funds. The motion was seconded by Tracy Hardin and approved unanimously by the Committee with Barrett Hobbs recusing himself from vote.

ACTION: Vonda McDaniel made a motion for the Finance & Audit Committee to recommend to the Authority the approval of funding of \$1.8 million to support the Nashville Downtown Partnership's Walk of Fame Park, subject to the Convention Center Authority continuing to receive certain tourism tax revenues that have been pledged to it and its ability to pay operating expenses, contractual obligations, debt service and reserve funds. The motion was seconded by Barrett Hobbs and approved unanimously by the Committee.

ACTION: Betsy Wills made a motion for the Finance & Audit Committee to recommend to the Authority the approval of funding of \$2.5 million to support the Nashville Department of Transportation's Broadway Improvements (Retractable Bollards and Meridian Barriers), subject to the Convention Center Authority continuing to receive certain tourism tax revenues that have been pledged to it and its ability to pay operating expenses, contractual obligations, debt service and reserve funds. The motion was seconded by Barrett Hobbs and approved unanimously by the Committee.

With no additional business and no objections, the Finance & Audit Committee of the CCA adjourned at 5:03 p.m.

Respectfully submitted,



Charles L. Starks
President & CEO
Convention Center Authority

Approved:



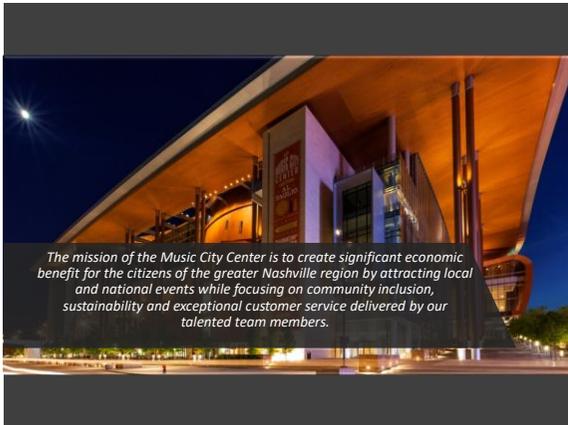
Robert Davidson, Committee Chair
CCA Finance & Audit Committee
Meeting Minutes of January 31, 2023



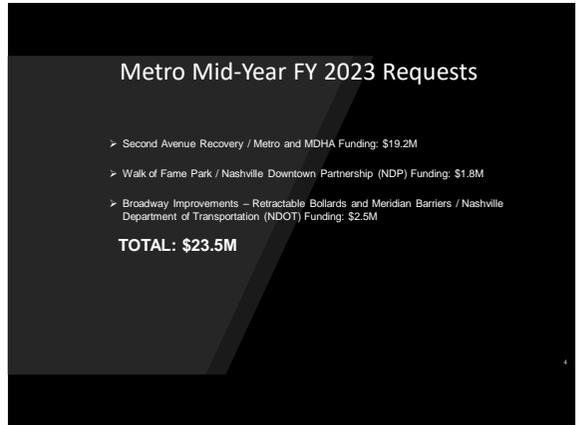
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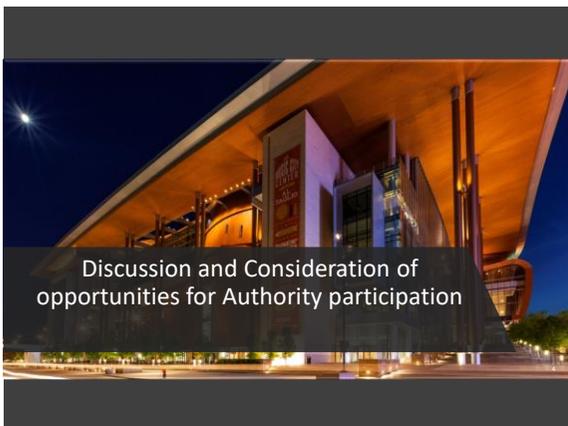
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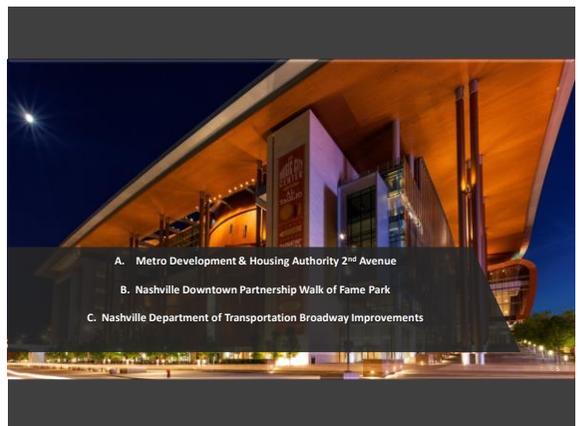
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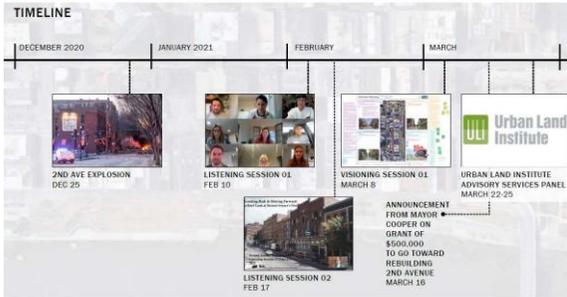
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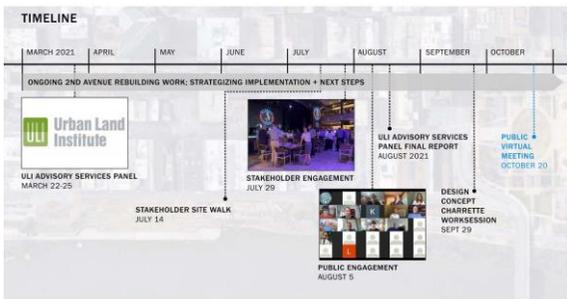
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Urban Land Institute

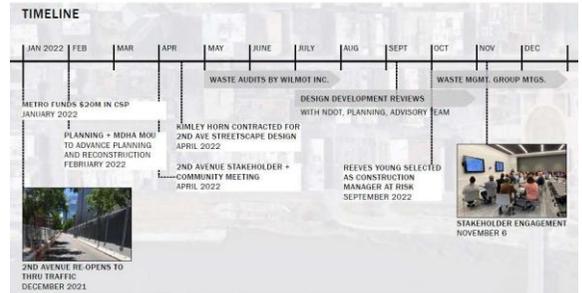
ULI ADVISORY SERVICES PANEL



14



15



16

MAINTAIN HISTORIC CHARACTER

- Over 24 Stakeholder and public meetings
- Nearly 1,000 participants
- Over 30 Public Newsletters

INCORPORATE OUTDOOR DINING

FAMILY FRIENDLY: ENJOYABLE FOR ALL AGES

MAXIMIZE SPACE FOR PEDESTRIANS

SUSTAINABLE DESIGN + EFFECTIVE TRASH MANAGEMENT

FOR THE LOCALS; DISTINCT FROM BROADWAY

IMPORTANCE OF STREET TREES AND LIGHTING

17

KEY THEMES



18

Scope of Work

2nd Avenue Streetscape

1st Avenue and Riverfront

Activation and Programming



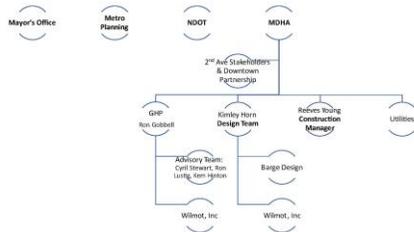
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Examples of Current Partnerships

- AT&T
- The District
- Nashville Downtown Partnership
- Business/Property Owners & Merchants
- Metro Nashville
- ULI Nashville
- Convention Center Authority

20

2nd Avenue Project Team



21

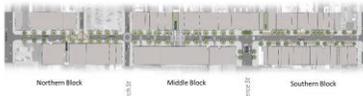
Streetscape Design Elements

- Increase pedestrian space
- Maintain existing major utilities
- Maintain a clear, unobstructed pedestrian pathway
- Dark Sky approved streetlights
- Urban tree species and updated tree wells
- Landscape beds
- Waste Management improvements
- Materials to be maintainable AND provide character



22

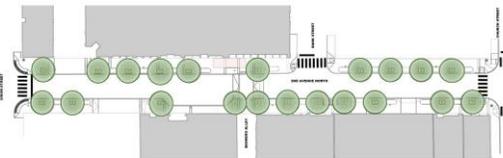
2nd Avenue – 2022 Progress Update



- Implementation**
 - \$20M in Metro FY'22 CSP
 - MOU with Planning & MDHA to implement
 - Design Team Contracted
 - ~12 Stakeholder Meetings
- Design & Construction**
 - Developing the Streetscape Design
 - Construction Manager Selected
 - Preconstruction Services
 - Utility Coordination
- Waste Management**
 - Wilmot, Inc Conducted Waste Study
 - Waste Management Recommendations Provided
 - Operations Plan in Progress

23

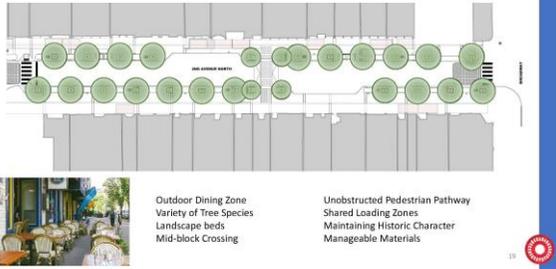
Northern Block – Church St to Union St



- Unobstructed Pedestrian Pathway
- Variety of Tree Species
- Landscape beds
- Mid-block Crossing at Banker's Alley
- Maintaining Historic Character
- First Phase of Construction

24

Southern Block – Broadway to Commerce



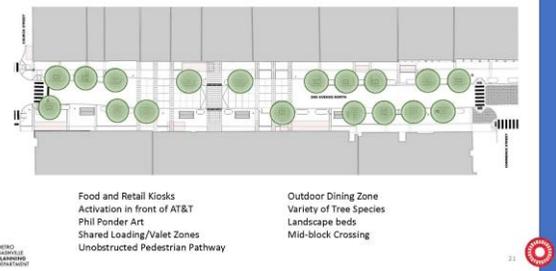
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2nd Ave Streetscape Preliminary Design



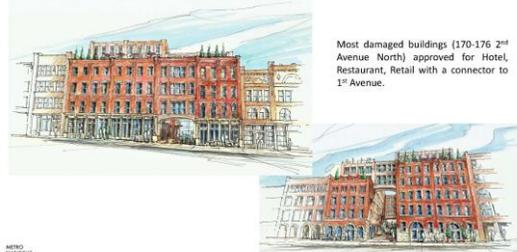
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Middle Block – Commerce St to Church St



27

2nd Ave Streetscape Preliminary Design



28

2nd Ave Streetscape Preliminary Design



29

Activating Middle Block - Kiosks



30

2nd Avenue Activation and Connection to 1st Ave



METRO
NASHVILLE
PLANNING
DEPARTMENT

26

31

1st Avenue Concept with Connection to 2nd Ave



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DEPARTMENT

28

32

2nd Avenue Redevelopment Perspective



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DEPARTMENT

27

33

Budget Request

Committed Funds by Metro

Mayor's Grant for Initial Response - 2020
\$500,000

2nd Ave Due Diligence, Design, Construction
\$20,000,000

Metro Stormwater Separation - 2023-2024
\$2,080,754

Metro funded to date amount for 2nd Ave
\$22,580,754

Funds Requested to Complete 2nd Ave

2nd Avenue remaining construction
\$15,919,246

Waste Management Infrastructure for 2nd Ave
\$1,437,500

1st Avenue & Riverfront – Early Concept and Planning
\$1,000,000

1st Avenue Programming & Activation
\$850,000

Remaining Funds to complete 2nd Ave – 2023-2024
\$19,206,746

METRO
NASHVILLE
PLANNING
DEPARTMENT

28

34

Tentative Funding Schedule

- January MDHA Board Committee to review funding commitments
- January Convention Center Authority (CCA) Board review
- Mid-January Design Team submit construction documents for North Block
- February Construction Manager assessment, permitting, bid documents
- February CCA Board Formal Request for Approval
- February MDHA Board Request for Approval to Proceed with Construction Contract for North Block *with committed funding*
- March Proposed construction commencement of North Block
(dependent upon funding commitment approvals)
- Spring Design Team to finish final designs for Middle and South Blocks
- Late-Spring GMP with Construction Manager for Middle and South Blocks

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29

35



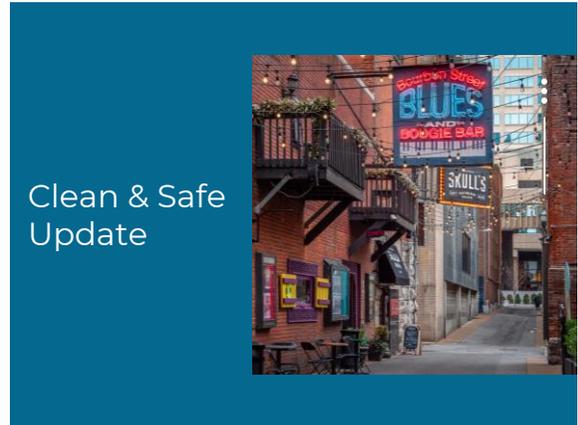
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29

36



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44

25 Years | Three Downtowns

	2002	2022	2027
RESIDENTS (1,247%)	2,103	16,454	28,320
EMPLOYEES (103%)	49,743	78,000	101,000
VISITORS (51%)	10.6M	14M	16M
HOTEL ROOMS (509%)	2,839	12,128	17,290

45

- ### The Neighborhood
- | | |
|---|---|
| <ul style="list-style-type: none"> 1996 <ul style="list-style-type: none"> • Bridgestone Arena 2000 <ul style="list-style-type: none"> • Nashville Downtown Hilton 2001 <ul style="list-style-type: none"> • Walk of Fame Park • Country Music Hall of Fame 2006 <ul style="list-style-type: none"> • Schermerhorn Symphony Center | <ul style="list-style-type: none"> 2008 <ul style="list-style-type: none"> • Encore Condominiums 2010 <ul style="list-style-type: none"> • Pinnacle at Symphony Place 2013 <ul style="list-style-type: none"> • Music City Center • Omni Hotel 2017 <ul style="list-style-type: none"> • Bridgestone Tower |
|---|---|

46



47



48

View: Southwest



49



50



51

View: West/Northwest



52



53



54



61

\$10M	\$112,000	\$140,000	\$2,016,000	\$250,000	\$2.5M	\$1.8M	\$600,000
PEDESTRIAN IMPROVEMENTS	ITS UPGRADE - CCTV	ITS UPGRADE - SIGNALS	TRAFFIC SIGNAL TIMING & REBUILD	DECORATIVE CROSSWALKS	MINI-PAVEMENT	RETRACTABLE BOLLARDS	MOBILITY MONITORING
<ul style="list-style-type: none"> Improve lighting from 1st Ave thru Rep. John Lewis Way Estimate includes AC powered lighting, conduit and sidewalk replacement Existing conduit not variable 	<ul style="list-style-type: none"> Desired at 56 locations from 1st Ave to 4th Ave & from KRB to Union St Used for special event traffic management \$2,800 per intersection (416) \$20,000 per device (47) 	<ul style="list-style-type: none"> BlackDASH/CULIHAR devices proposed throughout 47 downtown signals Better analysis and adapt to real time transportation conditions across all modes \$20,000 per device (47) 	<ul style="list-style-type: none"> Rebuild all signals from 1st Ave thru Rep. John Lewis Way \$400,000 per intersection to rebuild \$3,000 per traffic signal (x12) to replace 	<ul style="list-style-type: none"> Desired from 1st Ave to Rep. John Lewis Way Price depends on whether stamped asphalt or thermoplastic is used Thermoplastic is \$50,000 per intersection 	<ul style="list-style-type: none"> Desired from 1st Ave to Rep. John Lewis Way \$500,000 per intersection Does not include stormwater mitigation, if needed 	<ul style="list-style-type: none"> Desired from 1st Ave thru Rep. John Lewis Way \$2.7M would be required to place retractable bollards at all approaches 	<ul style="list-style-type: none"> Desired from 1st Ave thru Rep. John Lewis Way Utilized as a primary security system for entry points, roadways and perimeters Allows for 3 person deployment of an 8 barrier table 48 in under 10 minutes

Lower Broadway Improvement Estimates



63

63

ENGAGEMENT & NEXT STEPS

Engagement to Date

- 3,500 surveys
- 10(+) pop-ups
- 5 festivals/events
- 4 focus groups
- 12 stakeholder meetings
- 4 listening sessions
- Briefings on request



65



Lower Broadway Phasing

62

WELCOME & INTRODUCTIONS

Recent Activities

- Finalized vision, goals, and desired outcomes
- Concluded best practices
- Developed and launched Phase 2 outreach activities
- Published final State of Downtown Mobility Report
- Began evaluating Transit Priority Corridors and identifying connected rolling network



64

ENGAGEMENT & NEXT STEPS

Immediate Next Steps

- Gather public input on work to date and solutions
- Continue developing and testing possible strategies
- Identify early-action recommendations
- Consider policies and legislative needs
- Establish and evaluate scenarios



66



CCA Board Questions from January 5, 2023, Presentations

Nashville is fortunate to see continued and growing success thanks to our thriving tourism industry, in which the Convention Center Authority plays a foundational role. Your mission to create significant economic benefit for our community has generated incredible economic benefits to Nashville, from job creation and small-to-large businesses in hospitality and entertainment to culture/arts investment in organizations such as the National Museum of African American Music to enabling important improvements to our downtown that benefit to the safety and well-being of our residents, downtown workers, and visitors.

This incredible success can be a double-edged sword, requiring increasing demands on services for downtown due to the disproportionate effect on its infrastructure. We are grateful to the CCA's stewardship in helping make our core safer, cleaner and stronger.

We believe these funding requests before you are in line with the stewardship you've previously provided to ensure a safe, fun, clean, and diverse experience for all who visit our downtown, thanks in large part to the many conventions and events you all bring in. We also believe this will generate a return on the revenue your body collects – both directly and indirectly – through conventions and events, the tourism development zone taxes, hotel/motel taxes, campus tax, and contracted vehicle and rental car taxes.

As mentioned during the January 5 presentation, these requests are multi-year opportunities. To simplify your focus on a mid-year FY2023 request, we'd like to request the following:

- Second Avenue Recovery / Metro and MDHA: \$19.2M as outlined in the presentation slide 28
- Walk of Fame Park / Nashville Downtown Partnership Funding: \$1.8M
- Broadway Improvements – Retractable Bollards and Meridian Barriers / Nashville Department of Transportation (NDOT): \$2.5M as outlined in the NDOT presentation slide 3

TOTAL: \$23.5M

Further discussion will continue into FY2024 for continued public safety and Nashville

Downtown Partnership support and the multi-year needs for these initiatives overall.

All

1. Does any of this need to be approved as capital items by the city council?

Metro Council will authorize the acceptance of the funds for the 2nd Avenue Recovery and for NDOT: discussions with Metro Law suggest a resolution for a grant acceptance would accomplish this goal.

The funding for Nashville Downtown Partnership (NDP) would be contracted between the Convention Center Authority and with NDP directly. Similar to Church Street Park, NDP will adopt a new or modified agreement with the Parks Board, which then would undergo Council authorization.

2. The CCA has a history of ensuring that major projects have at least 20% DBE requirements. Can you meet a 20% or greater DBE participation and provide the CCA with quarterly DBE participation progress reports?

We (Metro, MDHA and NDP) all strive to ensure our contracting process is equitable and aspire to high DBE participation. However, it should be noted that suppliers for various kinds of initiatives can make it very difficult to meet 20% DBE on specific infrastructure projects such as concrete and steel. However, we are seeing an improvement of DBE contractors and subcontractors overall in the last decade. Goals can be set during the procurement phase to try to meet DBE standards. Below is an outline for each entities project and DBE commitment.

- Second Avenue: Due to the difficult nature of meeting DBE requirements for infrastructure projects, we have a goal of 15% for the Second Avenue project.
- NDP: The Nashville Downtown Partnership does not meet Metro DBE requirements but is in the process of soliciting consultation for an IDEA (inclusion, diversity, equity, and accessibility) audit. The NDP team will regularly report on efforts. Most NDP operations are largely made up of minority staff members.
- NDOT: We can set a goal of 20% DBE subcontractor participation during the solicitation process with the Division of Purchases, and as part of the goal setting committee for a proposed project. Bidders must meet the targets or demonstrate good faith effort toward the established targets.

As part of the project compliance, all entities are happy to monitor and report overall progress as well as DBE participation and audits on a quarterly or other preferred periodic basis to the CCA.

3. Are all contractors secured for these projects or will it go out for competitive bid?

In compliance with State Laws, Metro Nashville requires either the utilization of a procurement process or use of Metro-approved agencies for government related projects. For example, MDHA went through a Request for Qualifications process to select Reeves Young as the construction manager for Second Avenue work.

Subcontractors will be selected by the construction manager via a competitive bid process.

It should be noted that some aspects of the Walk of Fame project will open for bid; others, like staffing & management, are entirely secured through regular NDP operations.

4. What sponsorship or recognition is there for the CCA for their contribution? If so, for what?

We welcome partnership opportunities through these projects that could allow for recognition, special invitations, etc. throughout the construction process. We recommend further brainstorming with the CCA for the types of recognition for which you'd be most interested.

5. Are there any additional requests or financial asks of the CCA you are anticipating or have discussed in addition to your current presentation?

Yes, as presented by MNPD Police Chief John Drake, there are ongoing tourism and special event safety funding needs such as provided for in the FY23 budget: we anticipate an ask similar in approach for the FY24 budget.

We also believe it is important for Metro and the Convention Center Authority to have an open dialogue about opportunities to enhance the tourism experience and/or present a return on direct or indirect revenues to the Convention Center Authority.

6. What is your remedy if projects are finished below expectations, overbudget, or incomplete?

Each entity will closely monitor the project to ensure high-quality completion. However, each project addresses how they intend to handle overbudget or incomplete work:

- Second Avenue: We will work towards a Construction Guaranteed Maximum Price (GMP) to keep within budget.
- NDP: If overbudget, the NDP would absorb cost overruns and if incomplete, NDP would pursue alternative options to meet completion – if that be alternative sponsors/funding, scaled back work, etc.
- NDOT: The pricing on the meridian barriers is quoted already. For the bollard installations, we would work with a contractor to ensure both cost and completeness of the work. As we complete a design phase, when concerns such as utility relocations may surface, as noted below, we will confirm costs with the CCA Board. Should we need to stay within our current budget, Metro would then either reduce scope or provide for any design cost overruns, such as utility relocation as noted below. At that point forward, we would hold our contractor to costs and completion of work.

7. What is your funding backup plan if the CCA declines the entire request or a specific component of a request?

We would review scope of each project, be required to slow down the work or not meet all expectations of the project on the current timeframes. We would revisit these in future Metro capital spending plans and also continue to seek alternative funding sources, e.g., grants.

8. What private seed funding has been raised for the areas requesting capital improvements?
- Second Avenue: Metro is fortunate to have had the support of numerous partners in the work to rebuild Second Avenue. This also includes nearly \$22 million from the Mayor's Office and other departments for initial recovery work and design. Other partners include, AT&T, nonprofit group The District, Nashville Downtown Partnership, ULI Nashville, Second Avenue businesses, property owners, and residents – including the owners of 170-176 2nd Ave N., which were the most directly and heavily damaged buildings.
 - NDP: The proposed includes NDP contributing staff resources and as well as maintaining robust partnership with downtown organizations who may be able to contribute on programming and activation. A list of the organizations we intend to approach for this purpose is below.
 - NDOT: These particular safety enhancements, the bollards and barriers, originated with the Metro Nashville Police Department and have been discussed formally and informally in downtown stakeholder meetings.
9. There has been success in having community members drive innovative development for areas (i.e., Bordeaux/North Nashville communities). How have the neighbors and businesses weighed in on these projects – beyond what was described in the stakeholder meetings?

Community input is at the heart of all Metro-led projects because our goal is to ensure that residents and visitors alike have the same opportunity for experiences that are safe, fun, and diverse. The ideas presented to you were born out of community conversations through Second Avenue engagement (see presentation for listings), studies like ConnectDowntown, various Metro Parks meetings, and feedback we hear from residents, business/property owners, and visitors and other Metro stakeholders and partners throughout the year.

The requests we have here are strategic in intent: focused on the tourism experience and to drive return for the CCA. We are always open for ideas and discussions with the CCA that create such opportunities.

10. Can each agency provide a prioritized list of items requested and costs?

We have prioritized the requests for the mid-FY2023 request of the Second Avenue Recovery Project, the Walk of Fame initial investment and the NDOT retractable bollards and meridian barriers.

1. Does the money being requested cover all three years of the presentation, '23, '24, and '25.

Requesting initial \$1.8 million investment for 2023 at this time, and 2024 and 2025 operating support budget will be actively revised.

2. Have you explored operator interest in the food outlet? If so, what level of interest is there and by whom?

We have not explored specific interest as there is not currently an available space, however many parks in cities large and small, from Detroit to Greensboro, N.C., have incredible proof of concept with their models in terms of financial success.

3. How many total men's and women's restrooms are included?

Minimum 2 single unisex restrooms. NDP will pursue as many as we are able based on actual cost per proposed budget and contingency. The proposed includes staffing, cleaning, and maintenance of these.

4. What are your plans if the park doesn't become self-sustaining after 2025?

NDP will solicit partners throughout the term; we would expect to have a 5-year agreement with Metro Parks similar to our existing contract for Church Street Park and are comfortable with a commitment to service delivery for the duration.

5. Are there plans for Metro Parks to turn over the operation/rental of the park to the downtown partnership?

NDP enjoys a great relationship with Metro Parks leadership, including an exclusive management & operations contract with Church Street Park. The proposed can follow this model.

6. Provide a listing of the private entities that border the various green spaces that you are requesting financial assistance?

The Hilton Downtown Nashville, The Nashville Predators and Bridgestone Arena, The Country Music Hall of Fame, The Nashville Symphony, The Music City Center, and Bridgestone Americas Headquarters.

7. What outreach has been made to private industries for funding/cost sharing agreements for improvements of the Walk of Fame Park (i.e., the Schermerhorn, Bridgestone Area, Bridgestone HQ, Country Music Hall of Fame, Hilton)?

NDP is active partners with each of these organizations in our daily work and plan to solicit their partnership for programming and special events.

January 31, 2023

1. What was the funding plan when presented to the Metro Council?

We mentioned to Metro Council that work on Second Avenue would be done in phasing, but that we needed to undertake design and early construction phases to finalize funding. The \$20 million for Phase 1 was funded through the FY2023 Capital Spending Plan. Additionally, we were also hoping for FEMA reimbursement, which did not come through despite the Governor's Disaster Declaration and advocacy from TEMA and our Federal delegation, so Nashville is bearing the full cost of the bombing.

2. Are any public restrooms included in the project?

Not along Second Avenue, but we intend to explore that for Riverfront Park and may look into reopening the current facilities within the park.

3. How will funding be handled for ongoing maintenance of these areas after completion?

NDOT's Operational Budget will see the maintenance of street and sidewalk needs, while the Nashville Downtown Partnership services will continue for plantings and general management. As part of the request, we would look to the NDP for assisting with the activation of Riverfront Park.

4. How much funding has been provided from the private partners?

Funding Partners – Metro Nashville, ULI Nashville, MDHA, The District, Nashville Downtown Partnership.

Private Dollars – AT&T artistic façade, Boutique Hotel (170-176 2nd Ave) to incorporate connection to and activation of 1st Avenue, all damaged buildings are privately owned and have or are rebuilding.

5. Are there any additional fees being collected from private owners who increase their sf and revenue potential with the private dining areas?

Additional fees currently under review as we develop this program include: permits for use of outdoor dining space, property taxes, CBID, the kiosk program, etc.

Lower Broadway Enhancements

1. What is the completion target date for CCA's original investment in lighting improvements and sidewalk expansion?

The sidewalk complete date for this project is Spring 2023, which is not part of this initial \$2.5 million request. This project is delivered on-budget and on-time, once we were able to begin the project after the covid capital spending freeze at Metro and align the timeframes with local merchant priorities.

We're happy to report that new leadership at NES is supportive of LED lights, and we have requested that NES prioritize downtown for the first installations in our negotiations with them on an overall countywide upgrade. Once we have a date secured from NES, we will inform the CCA Board.

2. How will funding be handled for ongoing maintenance of these items/areas after completion?

These considerations are already built into NDOT's operational budget.

3. Does the sensor cost include servers and other devices needed on the back end?

Yes, and please note these are not part of our request to the CCA Board at this time, but are for potential future discussions.

4. Do these numbers include the associated personnel costs to monitor these devices?

Operating costs would be absorbed by the NDOT budget.

5. Does your price for retractable bollards include utility services uncovered that may need to be relocated or rerouted?

The cost for the retractable bollards submitted to the CCA Board does not include utility relocation. We will not be able to determine that need without an engineer and design work. As we complete a design phase, when concerns such as utility relocations may surface, as noted above, we will confirm costs with the CCA Board. Should we find we have higher than expected costs and need to stay within our current budget, Metro would then either reduce scope or provide for any design cost overruns. At that point forward, we would hold our contractor to costs and completion of work.