

MINUTES OF THE 90th MEETING OF THE CONVENTION CENTER AUTHORITY OF THE METROPOLITAN GOVERNMENT OF NASHVILLE & DAVIDSON COUNTY

The 90th meeting of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) was held on January 16, 2020 at 9:00 a.m. in the Administrative Conference Room of the Administrative Offices at the Music City Center, Nashville, Tennessee.

AUTHORITY MEMBERS PRESENT: Marty Dickens, Robert Davidson, Irwin Fisher, Barrett Hobbs, Vonda McDaniel, Randy Rayburn, and Leigh Walton

AUTHORITY MEMBERS NOT PRESENT: David McMurry

OTHERS PRESENT: Charles Starks, Charles Robert Bone, Eric Blouin, Heidi Runion, Donna Gray, Renuka Christoph, Terry McConnell, Dewayne Smith, and Richard Wagner

Chairman Marty Dickens opened the meeting for business at 9:01 a.m. and stated that a quorum was present.

ACTION: Appeal of Decisions from the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County – Pursuant to the provisions of § 2.68.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed if and to the extent applicable to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.

The Convention Center Authority welcomed Robert Davidson and Barrett Hobbs to the board (Attachment #1) and there was discussion.

ACTION: Irwin Fisher made a motion to approve the 89th Meeting Minutes of December 12, 2019. Randy Rayburn seconded the motion and the Authority approved unanimously.

The next regularly scheduled meeting is scheduled for February 13, 2020 at 9:00 a.m.

Chairman Marty Dickens requested nominations to fill the vacancy of the Secretary and Treasurer officer position previously held by Willie McDonald (Attachment #1).

ACTION: Randy Rayburn made a motion that Irwin Fisher be elected as Secretary and Treasurer. Vonda McDaniel seconded the motion and there was discussion and the Authority approved unanimously.

Charles Starks, Eric Blouin, Dewayne Smith, Terry McConnell and Richard Wagner provided the December Building Projects update (Attachment #1) and there was discussion.

Charles Starks provided an update on Tax Collections (Attachment #1) and there was discussion.

Charles Starks was asked to give an update on hotel developments and there was discussion.

The Convention Center Authority thanked Renata Soto for her dedicated service to the Board (Attachment #1) and there was discussion.

With no additional business, the Authority unanimously moved to adjourn at 9:53 a.m.

Respectfully submitted,



Charles L. Starks
President & CEO
Convention Center Authority

Approved:



Marty Dickens, Chair
CCA 90th Meeting Minutes
of January 16, 2020

Convention Center Authority




January 16, 2020



3

Appeal of Decisions

Appeal of Decisions from the Convention Center Authority— Pursuant to the provisions of § 2.68.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed if and to the extent applicable to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.



2

Welcome to the CCA Board






Robert Davidson
Barrett Hobbs




3

Happy Birthday!




Randy Rayburn
January 24th
Leigh Walton
January 26th



4

Election of FY 19-20 Secretary and Treasurer



5

OPERATIONS UPDATE



6

TAX COLLECTIONS

7

MCC/HOTEL TAX COLLECTION

Collections Thru October 2019

	2/5 of 5% Occupancy Tax	Net 1% Occupancy Tax	\$2 Room Tax	Contracted Vehicle Tax	Rental Vehicle Tax	Campus Tax	Total	Variance to FY 19-20
July	\$2,589,786	\$1,163,092	\$1,542,238	\$374,970	\$146,689	\$1,643,485	\$7,460,260	13.91%
August	\$2,565,727	\$1,007,072	\$1,508,596	\$283,622	\$210,480	\$1,769,959	\$7,345,456	11.29%
September	\$2,764,923	\$1,253,699	\$1,471,867	\$318,931	\$169,672	\$1,838,470	\$7,817,561	15.79%
October	\$2,886,604	\$1,287,626	\$1,460,314	\$330,941	\$132,845	\$1,927,126	\$8,025,455	-0.86%
November								0%
December								0%
January								0%
February								0%
March								0%
April								0%
May								0%
June								0%
YTD Total	\$10,807,040	\$4,711,489	\$5,983,016	\$1,308,463	\$659,686	\$7,179,039	\$30,648,733	9.47%

8

MCC/HOTEL TAX COLLECTION

MCC Portion of October 2019 Tourism Tax Collections

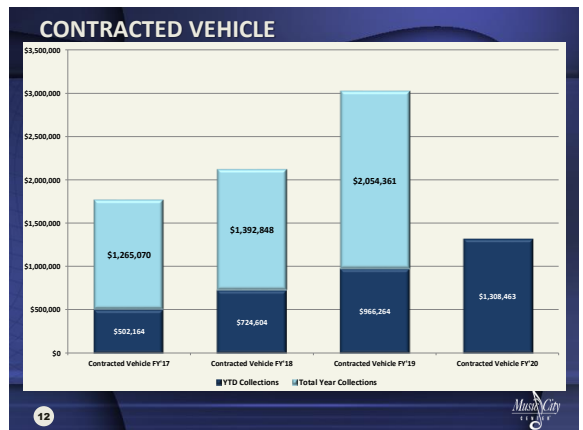
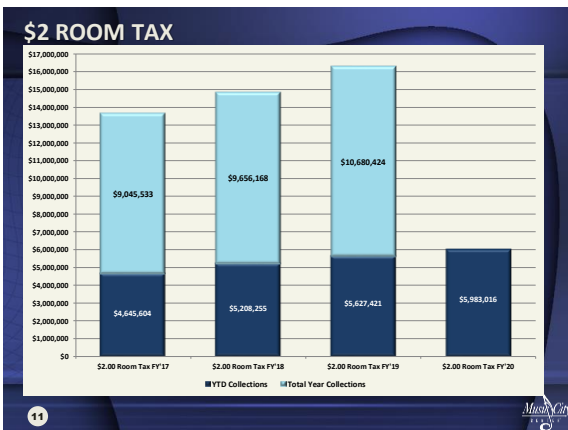
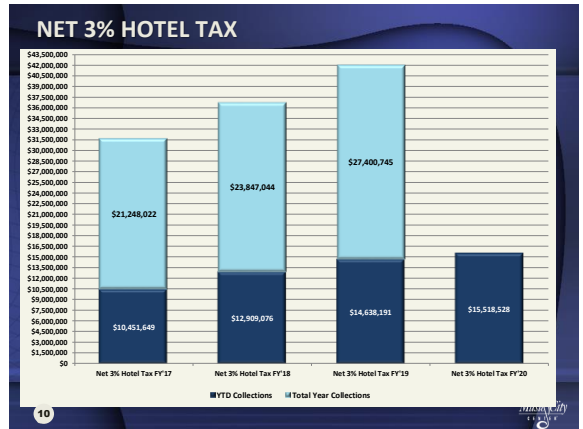
	FY 2019	FY 2020	Variance
2/5 of 5% Occupancy Tax	\$3,084,962	\$2,886,604	-6.43%
Net 1% Occupancy Tax	\$1,394,767	\$1,287,626	-7.68%
\$2 Room Tax	\$1,595,518	\$1,460,314	-8.47%
Contracted Vehicle	\$284,022	\$330,941	16.52%
Rental Vehicle	\$184,879	\$132,845	-28.14%
Campus Sales Tax	\$1,550,746	\$1,927,126	24.27%
TDZ Sales Tax Increment	\$0	\$0	0.00%
Total Tax Collections	\$8,094,893	\$8,025,455	-0.86%

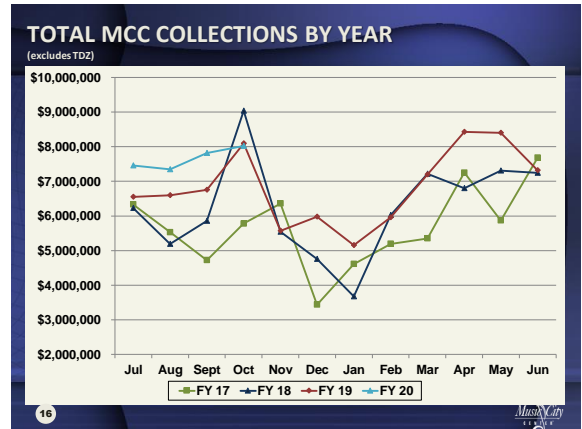
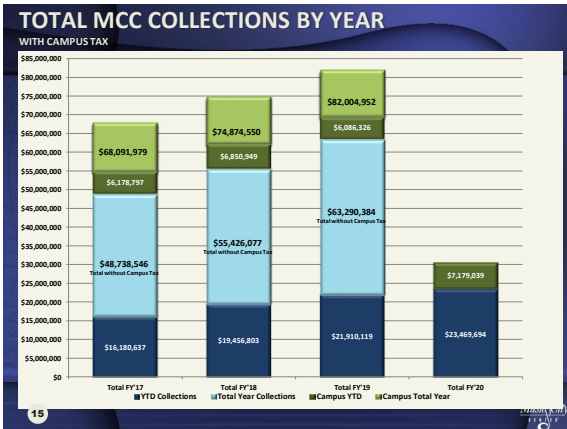
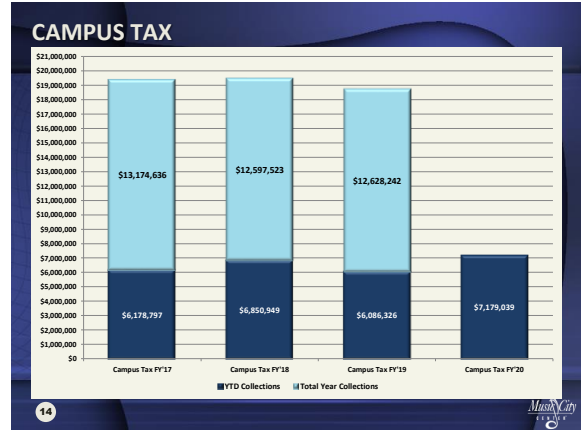
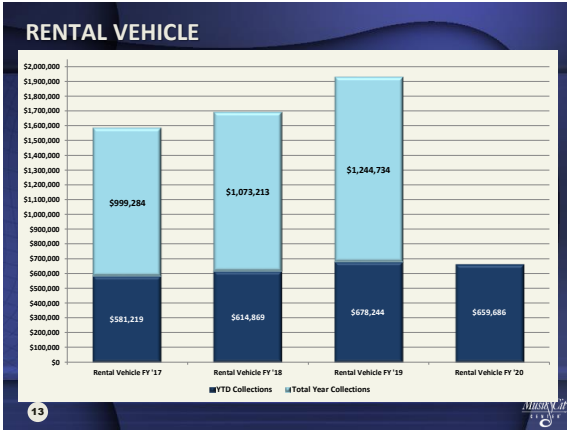
MCC Portion of Year-to-Date Tourism Tax Collections

	FY 2019	FY 2020	Variance
2/5 of 5% Occupancy Tax	\$10,084,458	\$10,807,040	7.17%
Net 1% Occupancy Tax	\$4,553,733	\$4,711,489	3.46%
\$2 Room Tax	\$5,627,421	\$5,983,016	6.32%
Contracted Vehicle	\$966,264	\$1,308,463	35.41%
Rental Vehicle	\$678,244	\$659,686	-2.74%
Campus Sales Tax	\$6,086,326	\$7,179,039	17.95%
TDZ Sales Tax Increment	\$44,760,833	\$56,461,493	26.14%
Total YTD Tax Collections	\$72,756,879	\$87,110,223	19.73%

All numbers subject to change by CCA Auditors.

9





December Events

- 13 Events
- 15,088 Attendees
- 2,971 Room Nights
- \$4,975,080 Direct Economic Impact

December Tours & Site Visits

- 6 Sales Site Visits
- 2 Online Tours

December Building Projects

Communications – New Digital Signage

Music City
CLUB

19

December Building Projects

Communications – New Digital Signage

Music City
CLUB

20

December Building Projects

Communications – New Digital Signage

Music City
CLUB

21

December Building Projects

Communications – New Digital Signage

Music City
CLUB

22

December Building Projects

Engineering – Building Repairs & Maintenance

- o 72 lamps replaced with 125' Lift
60 hours - \$2,370
- o Painting – 250 gallons of paint & 30 gallons of Mineral Spirits
1,334 hours - \$60,930
- o Carpet – repairs and stored around the building –
10 buckets of adhesives
107 hours - \$7,308
- o Ice Machine Sanitize for all areas – 24 units
40 hours - \$4,000
- o Pressure Washing
40 hours - \$10,275
- o Preventive Maintenance – Jet Exhibit Hall Restrooms
\$18,310

Music City
CLUB

23

December Building Projects

Engineering – Building Repairs & Maintenance

Music City
CLUB

24

December Building Projects

Engineering – Building Repairs & Maintenance



25



December Building Projects

Engineering – Building Repairs & Maintenance



26



December Building Projects

Engineering – Building Repairs & Maintenance



27

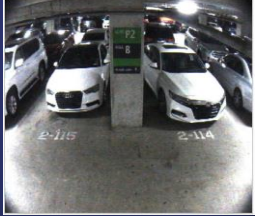


December Building Projects

Parking – Park Assist


Viewing of 1,751 spaces

- 394 double camera sensors
- 175 single camera sensors
- 71 internal directional & space availability signs



Camera Views

28



December Building Projects

Parking – Park Assist



Both Modules Full

Showing available spaces on P-1 & P-2 from P-3

29



December Building Projects

Parking – Park Assist



1 Module Full; 1 Module with availability

Red lights showing spaces unavailable

30



We appreciate your dedicated service to the CCA Board



Renata Soto
Board Member 2015 - 2019



31

Convention Center Authority



January 16, 2020

