

MINUTES OF THE EXECUTIVE COMMITTEE MEETING OF THE CONVENTION CENTER AUTHORITY OF THE METROPOLITAN GOVERNMENT OF NASHVILLE & DAVIDSON COUNTY

The Executive Committee of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) met on February 22, 2019 at 10:45 a.m. or at the conclusion of the Finance and Audit Committee Meeting in Board Room A at the Music City Center, Nashville, Tennessee.

EXECUTIVE COMMITTEE MEMBERS PRESENT: Marty Dickens, Irwin Fisher, Randy Goodman, Vonda McDaniel, and Willie McDonald

EXECUTIVE COMMITTEE MEMBERS NOT PRESENT:

OTHERS PRESENT: *Charles Starks

Chair Marty Dickens opened the meeting for business at 10:49 a.m. and stated that a quorum was present.

ACTION: Appeal of Decisions from the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County – Pursuant to the provisions of § 2.68.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed if and to the extent applicable to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.

ACTION: Irwin Fisher made a motion to approve the Executive Committee Meeting Minutes of February 23, 2018. The motion was seconded by Willie McDonald and approved unanimously by the committee.

Music City Center President & CEO Charles Starks reviewed his 2018 goals and accomplishments. Goals for 2019 were reviewed for consideration and there was discussion.

*Denotes departure of Charles Starks.

ACTION: Irwin Fisher made a motion to approve a 2019 Salary increase and bonus for the MCC President & CEO and approval of the proposed 2019 goals (Attachment #1).

The motion was seconded by Willie McDonald and approved unanimously by the committee.

With no additional business a motion was made to adjourn, with no objection the Executive Committee of the CCA adjourned at 11:55 a.m.

Respectfully submitted,



Charles L. Starks
President & CEO
Convention Center Authority

Approved:



Marty Dickens, Committee Chair
CCA Executive Committee
Meeting Minutes of February 22, 2019



MUSIC CITY CENTER
RECAP OF PERFORMANCE AGAINST GOALS

Based on Incentive Compensation Plan
Note: Only fill in Hi-lighted cells and worksheet will calculate Incentive

Incentive Target 20% 2018
Base Salary= \$319,200

	YEAR 2018		YEARS GOAL WEIGHTING	INCENTIVE COMPENSATION EARNED	
	PERFORMANCE GOAL	ACTUAL RESULTS		%	\$
Discretionary	150%	150%	20%	20%	\$19,152
Leadership	150%	150%	20%	20%	\$19,152
Staffing & Recruitment	150%	150%	15%	25%	\$14,683
Financials	150%	150%	20%	30%	\$19,152
Sales & Promotion	150%	150%	20%	30%	\$19,152
DBE	150%	150%	15%	23%	\$14,683
Board Relations	150%	150%	10%	18%	\$9,576
Discretionary	150%	150%	10%	18%	\$9,576
Total Incentive Earned					\$96,398

Other comments:

Approved by *Andy D. Johnson*
Chair-CCA

BONUS + BASE INCREASE
UNANIMOUSLY APPROVED
BY EXECUTIVE COMMITTEE.
2/22/2019

CURRENT BASE \$ 319,200
5% RAISE 15,960
NEW BASE \$ 335,160
AS OF 2/22/2019
Andy D. Johnson
Chair-CCA.